

寄件者: 總公司 周益利 Ili Chou
收件者: 總公司 駱正達 Chengta Lo
主旨: FW: For 達和環保,華碩企業租賃整理
日期: 2025年1月14日 上午 09:55:23
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image003.png

只有過去 初步規劃

From: Halu Yang(楊耀臣) <Halu_Yang@asus.com>
Sent: Friday, January 10, 2025 11:38 AM
To: 總公司 周益利 Ili.Chou <ili.chou@tahoho.com.tw>; 總公司 駱正達 Chengta.Lo <chengta.lo@tahoho.com.tw>
Cc: 曾冠銘 <ANDYTSENG@hotaimotor.com.tw>; '宋華洵' <rita@leosys.com>
Subject: RE: For 達和環保,華碩企業租賃整理

Hi周先生：

剛討論有三點紀錄:
1.欲加購"硬碟不取回"服務,若保固內是硬碟故障,壞品不收回,提供新品換上
2.租賃到期,欲加購"舊電腦資料轉移到新電腦"服務
3.租賃到期,舊電腦回收(含硬碟),會提供硬碟資料抹除報告(免費)

提供華碩三項租賃優勢:
尤其ESG貴司也非常重視,達和環保永續發展網頁<https://www.tahoho.com.tw/yongxufazhan>



華碩電腦企業租賃優勢

流向放心

✓華碩集團子公司翔碩回收

資安放心

✓翔碩提供資料抹除證明

ESG加分

✓華碩永續節電減碳試算

租賃不是新的技術
但是華碩創造出新的價值

Best regards,
Halu Yang 楊耀臣
(02)2894-3447 #27804
0987-550-427 / 0978-137-804

From: 總公司 周益利 Ili.Chou <ili.chou@tahoho.com.tw>
Sent: Friday, January 10, 2025 11:27 AM
To: Halu Yang(楊耀臣) <Halu_Yang@asus.com>
Cc: 曾冠銘 <ANDYTSENG@hotaimotor.com.tw>; '宋華洵' <rita@leosys.com>; 總公司 駱正達 Chengta.Lo <chengta.lo@tahoho.com.tw>
Subject: RE: For 達和環保,華碩企業租賃整理

Halu你好,

感謝您所提供的資料. 我們再拜讀 討論一下,若有其他需求,再回覆請教..

周益利 Harry Chou
達和環保服務股份有限公司
104230台北市中山區德惠街16-5號7樓
電話: +886-2-2586-0177 ext 305
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電郵: ili.chou@tahoho.com.tw

From: Halu Yang(楊耀臣) <Halu_Yang@asus.com>
Sent: Friday, January 10, 2025 11:11 AM
To: 總公司 周益利 Ili.Chou <ili.chou@tahoho.com.tw>
Cc: 曾冠銘 <ANDYTSENG@hotaimotor.com.tw>; '宋華洵' <rita@leosys.com>
Subject: For 達和環保,華碩企業租賃整理

Hi周先生：

依照您目前提供的資訊:
1. 今年大約有一百多台設備/80%是PC/剩餘是NB/暫無螢幕,陸續汰換
2. 全台分散於26個地點
3. 硬體設備需要到"府"維修

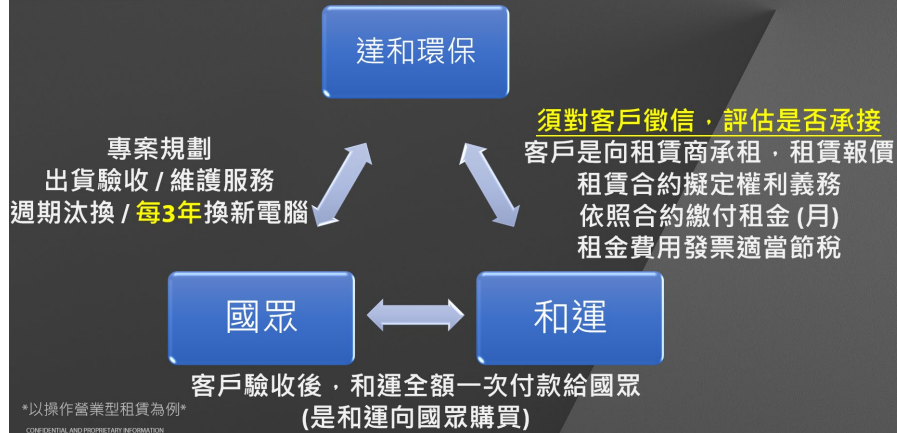
整理僅供參考,報價包含:
● 物流配送,開機進桌面驗收
● 遇故障時可以透過國眾叫修,依照故障問題,另約定時間到府維修
● 各提三品供參考

		直接採購		營業型租賃		
商務使用	NO.	型號與規格	售價/含稅	月租金(含稅)	期數	租賃期滿
AI PC 筆電	1	B3604 / Ultra 5 125U / 16G DDR5 / 512G SSD / Intel Graphics / WIN 11 Pro / 1.85KG / 16"	\$ 33,900	\$ 945	36期	設備歸還和運
	2	B5404 / Ultra 7 155H / 16G DDR5 / 512G SSD / Intel Arc / WIN 11 Pro / 1.29KG / 14"	\$ 44,900	\$ 1,250		
	3	P5405 / Ultra 7 258V / 32G DDR5 / 1T SSD / Intel Arc 140V / WIN 11 Pro / 1.27KG / 14"	\$ 48,900	\$ 1,360		
桌機	1	D700SE / i5-13500 / 16G DDR4 / 512G SSD / WIN 11 Pro	\$ 28,500	\$ 810		
	2	D700MER / i5-14500 / 8G DDR5 / 512G SSD / WIN11 Pro	\$ 33,000	\$ 935		
	3	D901MDR / i9-14900 / 16G DDR5 / 1TB SSD / NV RTX4060 DUAL 8GD6 / WIN 11 Pro	\$ 75,300	\$ 2,130		

三方架構

租賃專案架構

ASUS



Best regards,

Halu Yang 楊耀臣

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For pricing information, ASUS is only entitled to set a recommendation resale price. All customers are free to set their own price as they wish.

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